What to do with that vintage sax you have/inherited/found in the attic, etc.

You have a vintage sax you want to sell	Research	Facts	Why?	Sell privately?	Consignment?	Sell to a reputable dealer?
•ID it to find out if it is truly a "vintage" horn or if is just old.	on dealer sites & completed eBay sales. •Dealer horns are very often	 If your horn is really a collectable vintage sax, then you are best off to sell it AS IS. You will most likely NOT get the \$\$ you spent back when you sell 	 A collector/player will want to get it restored by their own tech. Quick "fix" jobs done for sale will have to be redone so are worthless to the new owner. 	 You have to deal with all the hassles. Will you get more money? That's highly debatable. People will generally pay more for a horn from a dealer than from a private person. So if horn X sold for Y from dealer Z, that doesn't mean you can sell it for the same amount. In most cases you can't. 	 Some shops do consignment sales. If you're going to go that route, make sure you know what % they charge ahead of time. It is usually upwards of 10% of the price of the sale. 	 They deal with the hassles. Usually dealers put \$\$ into horns for things like repairs; overhauls; plus the expenses of selling like eBay fees, etc. You might think you're getting less, but dealers have taken on all the expenses. So no, you're likely getting what you would have anyway.